

THE NATIONAL CENTER FOR
CARE AT THE END OF LIFE

NATIONAL HOSPICE FOUNDATION & FHSSA
2012 ANNUAL REPORT



National Hospice
Foundation



FHSSA



The body of our work at the National Hospice Foundation is to raise funds for the important programs of the National Hospice and Palliative Care Organization and FHSSA (which began as the Foundation for Hospices in Sub-Saharan Africa). But the heart of our work is told through the stories that come to us every day. Stories of those we have helped through our fundraising efforts, and the stories of our donors. Each one is unique and meaningful.

The purpose of an Annual Report for any organization is to report on its financial status and on the work accomplished throughout the year. While the numbers can be found at the back of this report, we have chosen to report our work through the stories of those who support us. For example, you'll meet Mercedes Ibarra, a flamenco dancer who was so moved by her experience with hospice that she not only became a monthly donor to the National Hospice Foundation, but also became a volunteer at her local hospice. And we'll introduce you to David White of The Hospice & Palliative Care Center of Vermont. He jumped at the chance to try out a new online fundraising vehicle introduced by FHSSA this year and raised an impressive amount for their African partner.

We hope you'll find these stories enriching and motivating. With the support of people like those featured in this report, we are able to fuel programs such as Caring Connections, *We Honor Veterans*, programs in pediatric care, and many more. Our vision of a world where individuals and families facing serious illness, death, and grief will experience the best that humankind can offer is being realized through the support of those who, we believe, represent the best of humankind.



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President and CEO, NHPCO and Affiliates



John Mastrojohn III
Executive Director, NHF and FHSSA, Senior Vice President, Office of Philanthropy



Since 2010, NHF has raised \$4 million through its Capital Campaign for the National Center for Care at the End of Life. The Center houses the National Hospice and Palliative Care Organization and its affiliates. Hospice supporters have contributed to the Campaign in a variety of ways including selecting spaces within the building to name in recognition of individuals or organizations or making estate gifts, such as naming NHF in their will.

In 2012, NHF was contacted by the attorney of an individual who designated NHF in her will as one of three charities to receive funds from her estate. In total, her contribution to hospice was over \$100,000. Her life story is intriguing to say the least.

Gifted in linguistics and fluent in four languages, Ms. Evans was recruited after college by the U.S. Naval Intelligence and finished her career with the Central Intelligence Agency. She lived most of her life in Europe during WWII, the Korean conflict, and the “Cold War,” experiencing the glamour and danger of working undercover. She shared stories of attending the opera and brushing shoulders with the likes of the King of Spain—and even passing microfiche at parties.

Evans was cared for by hospice at the end of her life. Her legacy and generosity will touch the lives of many.

Stories shared by Thomas F. Cox, Esquire

Monthly or annual donors are an important source of funds for NHF. There are many options for supporters to give to hospice in ways that are convenient and manageable for their budgets or investment plans.

Mercedes Ibarra is one of NHF's monthly donors. In one month, Mercedes lost three family members and found powerful healing through the lyrics and movement of flamenco dancing—her life's passion. Based on her experience with hospice, she decided to become a hospice volunteer for Silverado Hospice in California.

“ I chose to give NHF a monthly gift because I believe in the dignity that hospice and palliative care provide. My experience being a volunteer has been a blessing. I feel I have developed such intimate relationships with my hospice patients, even though they sometimes can barely speak to me. They have made me realize not to take any moment for granted. They have taught me how to just be of service for whatever is happening from moment to moment. I feel honored that they feel comforted by my visits and simple gestures like holding my hand.”

—MERCEDES IBARRA





NHF is fortunate to have the support of many corporations through sponsorships and contributions to our programs and services. These investments are crucial to NHPCO's provider education initiatives and work in serving special populations.

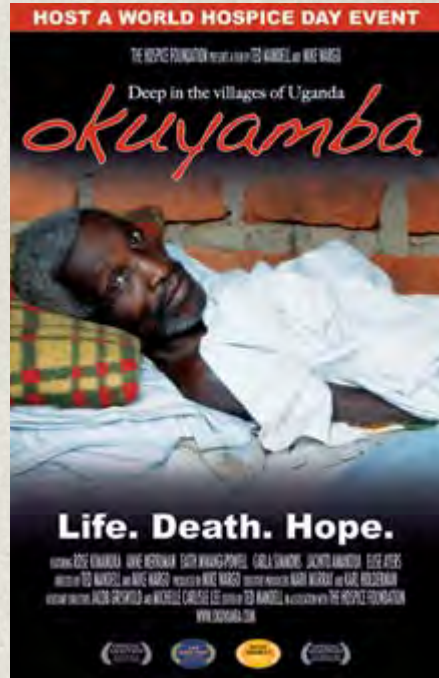
Dignity Memorial, a network of funeral, cremation, and cemetery service providers, made a major commitment to our *We Honor Veterans* program in 2012 by becoming the Founding WHV Community Partner. The collaboration between Dignity Memorial and NHPCO focuses on working with funeral service providers to broaden their knowledge about how to meet the unique needs of Veterans and their family members. Through Dignity Memorial's efforts, the *We Honor Veterans* program is able to spread its mission beyond the hospice community.

“Dignity Memorial providers have always been focused on serving our Veterans with respect, integrity, and dignity. We are honored to be a part of such an incredible and innovative program as *We Honor Veterans*.”

—**DIANA VAZQUEZ M.A.**
DIRECTOR OF HOSPICE RELATIONS,
DIGNITY MEMORIAL

FHSSA's flagship program, the Partnership Program, continued to flourish in 2012 with abundant examples of strong relationships and effective fundraising efforts among U.S. hospices and African palliative care programs. In total, nearly half a million dollars, \$462,875, was raised and sent directly to African partners in 2012.

The Center for Hospice Care/Hospice Foundation (CHC/HF) of South Bend, Indiana raised over \$25,000 for its partner, the Palliative Care Association of Uganda (PCAU). A highlight of their fundraising creativeness resulted from a collaboration with faculty and alumni of the University of Notre Dame Film, Television and Theatre Department. Together they created an award-winning documentary film that offers a glimpse at the astounding challenges facing terminally ill people living in Uganda and the monumental issues PCAU encounters in its daily work.



The film, entitled *Okuyamba*, (a Lugandan word meaning “to help”) has helped increase world-wide awareness of the suffering of patients with life-limiting illness in Uganda and throughout sub-Saharan Africa. CHC/HF has made the film available to hospices across the country to use in local awareness-raising and fundraising efforts.

“ It’s been said that pain knows no boundaries. Through our partnership with PCAU and through making our film *Okuyamba* available as an education and fundraising tool, we have also found that compassion and caring know no boundaries. ”

—MIKE WARGO
CHIEF OPERATING OFFICER OF
HOSPICE FOUNDATION

MEMORIAL GIFTS



So often at NHF we hear families say that they want to support hospice so that others may have the same experience their loved ones had at the end of life. Many families request that memorial gifts be made to NHF.

John and Laurie Bailey of Dallas, Texas searched online in hopes of finding a way to support hospice on the national level and found NHF.

John's parents, John and Betty were married in February 1957. At the time of John's death in 2008, they had been married 51 years. They lived full and happy lives with their three children, primarily in Texas, with one move to Oklahoma. When it was time to retire, they moved back to Paris, Texas, about 15 miles from the family farm where John was born.

Both John and Betty were cared for by hospice. As John and Laurie wished, the funds raised by memorial gifts from friends and family will ensure that others receive the same compassionate care as his parents.

“ We didn't want donations of flowers, but instead wanted to ask for support of hospice care. We found the National Hospice Foundation online and that was the right place for us to choose. ”

— JOHN BAILEY

In July 2012, Washington, DC hosted the XIX International AIDS Conference and FHSSA staff attended this multi-day event. On the evening of July 23, FHSSA held a successful palliative care networking reception one block from the conference venue.

The overall goal was to provide a networking opportunity for individuals committed to—or interested in—the role of palliative care in HIV/AIDS internationally, with an emphasis on Africa. The initial target was to have at least 75 guests. That goal was well exceeded. More than 100 guests attended and enjoyed the opportunity to network both before and after the short program.



Guests represented a wide array of organizations, including community service providers, international non-governmental organizations (NGOs), African national hospice and palliative care associations, advocacy networks, and other American and African conference attendees committed to palliative care.

The reception was sponsored by Foundation for Open Society Institute, America's Health Insurance Plans (AHIP), the Community Health Accreditation Program (CHAP), FHI 360, and the Worldwide Palliative Care Association (WPCA).

“ That was the perfect way to do a reception. The venue was close by the conference. There was a diverse group of participants. The food and beverage were excellent. The program was short but informative. People came early and stayed late. I had an opportunity to meet people that I only knew before by e-mail. ”

—RECEPTION ATTENDEE



“ANY RACE AT ANY PACE!”

That’s the motto for NHF’s signature athletic fundraising program. Participants can choose any race or walk of any length or pace to raise funds for hospice and in return receive fundraising and training tips from Run to Remember. Funds may be directed solely to NHF or FHSSA or can be divided with a local hospice or FHSSA partner. Setting a goal and rising to the challenge of finishing a race is a wonderful way to honor and celebrate the memory of a loved one.

In 2012, 73 participants raised \$25,180 and funds were distributed to 27 local hospices around the country.

Dolores Harbison had dreamed of running the Chicago marathon since she was a teenager. In 2012, she finally met her goal and achieved a personal time record. Dolores ran in memory of many family members and friends and raised more than \$3,000 for hospice.

“ I took every moment in to enjoy this marathon. The memories of when I was a kid, and all the neighborhoods my mom used to take us to, brought real joy to my experience.

I ran the 26.2 miles as my way of saying ‘thank you’ to hospice’s amazing caregivers and in remembrance and honor of my loved ones.”

—DOLORES HARBISON

FHSSA expanded its fundraising in 2012 by launching its first crowdfunding platform. Crowdfunding is a new and popular way of giving, which uses the power of the Internet and social media to inspire and unite people from all over the world to support the causes that matter most to them. By bringing people together, donations of all sizes are pooled and directed toward targeted campaigns that best reflect the needs of the recipient organizations.

Using FHSSA's platform, American partners can mount campaigns to support the specific needs of their African partners. The pilot campaign for FHSSA focused on raising funds for the Conquering Pain project. During the 60-day campaign, \$4,691 was raised for this project.

One of FHSSA's U.S. partners, The Hospice and Palliative Care Council of Vermont, embraced the new fundraising tool and was very successful in raising funds for their African partner, Iambi Lutheran Hospital in Tanzania. Their goal was to raise \$5,000 to fund 6 months of comfort care to hospice patients in 22 remote villages in Tanzania. The money raised would bring food and medical attention to family members and help provide a living wage to the community health workers caring for these patients. The campaign exceeded its goal by over \$500.

“Here in Vermont the challenge has been to find innovative ways to both motivate our base and to inspire new participation. This new platform, crowdfunding has proved to be a winning approach.”

—**DAVID WHITE**
PARTNERSHIP CHAIR, THE HOSPICE &
PALLIATIVE CARE COUNCIL OF VERMONT



GIVING SOCIETIES

Every gift makes a difference to support compassionate care at the end of life. NHF and FHSSA appreciate all of the donors who contributed in 2012. Due to space constraints, only those whose cumulative giving totaled \$100 and above are listed.

While we strive for accuracy, should you find your information to be presented incorrectly or if you prefer your name to be listed differently in the future, please contact us toll free at 877-470-6472, locally at 703-516-4928, or email info@nationalhospicefoundation.org

NOTE: Green designates those donors who have made gifts to multiple programs of NHF and FHSSA.

VISIONARIES / PHILANTHROPISTS

\$10,000 and Above

Anonymous*
Arkansas Hospice, Inc.
Capital Caring
Caris HealthCare, LP
Center for Hospice & Palliative Care, Inc. (South Bend, IN)
The Community Hospice (New York)
The Elizabeth Hospice
Estate of L. Evans
First Reformed Church
Gentiva Hospice Foundation
Gilchrist Hospice Care
Glatfelter Insurance Group
Good Shepherd Hospice
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Haven Hospice
HCR ManorCare
Hope Healthcare Services
Hosparus Inc
Hospice & Community Care (Lancaster, PA)
Hospice & Palliative Care of Western Colorado
Hospice of Palm Beach County, Inc.

Hospice of the Western Reserve

Mary J. Labyak*
Bob Lee
David & Sandra Lee
LifePath Hospice
Lifetime Care Hospice
Jeanne & Mike Martin
MedicAlert
Estate of Irene P. Norell
N.Y. Citizens Committee on Health Care Decisions, Inc.
Pathways Home Health & Hospice
Purdue Pharma, L.P.
Regional Hospice and Home Care of Western Connecticut, Inc.
Elizabeth M. Ross
Samaritan Healthcare & Hospice
SCI Funeral & Cemetery Purchasing Cooperative, Inc.
Suncoast Hospice
Suncoast Solutions
Sutter Care at Home
TRU Community Care
VITAS Healthcare Corporation

LEADERS/DIPLOMATS

\$5,000–\$9,999

Matthew Branam*

Eric & Betty Brennan

California Hospice and Palliative Care Association & the California Hospice Foundation

Catherine L. Smith / SITUS, Inc.

The Center for Hospice & Palliative Care

The Denver Hospice

Four Seasons

Genesee Region Home Care

Hospice By The Bay

Hospice of Hope

Hospice of the Bluegrass

Hospice of the North Shore & Greater Boston

Hospice Services, Inc.

Brad & Cami Hunter

Dr. Galen Miller & Mr. Bob Ward

Prairie Haven Hospice

J. Donald Schumacher

Spraying Systems Co.

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Frances Lorraine Torgerson*

Tucson Medical Center

Hospice (Peppi's House)

United Hospice of Rockland

Ann Morgan Vickery

Ron Fried & Holly Bode

PARTNERS/CHAMPIONS

\$2,500–\$4,999

Taft Abras*

Gretchen Brown

June Ebensteiner

Family Hospice and Palliative Care Foundation for the Carolinas

Fuller Family Charitable Fund

Home Healthcare Solutions

Hospice Alliance of the National Capital Area

Hospice and Palliative Care Council of Vermont

Hospice Care Network

Hospice of Siouxland

Hospice of the Miami Valley

Hospice of Wake County, Inc.

Hospice of Washington County, Inc.

Medmarc Mutual Insurance

Robert Miller

mumms Software and the At Risk Registry

Providence Hospice and Palliative Care East

E. O'Neal Robinson & Alana Ward Robinson

Charles Stellar

Covenant Hospice

David White

CAREGIVERS/SPONSORS

\$1,000–\$2,499

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Shelly Austin

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Steve & Kelly Bloom

Boulder Rotary Club

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Hospice of the Valley, California	VITAS Innovative Hospice Care of Miami-Dade
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Terry Melvin	
Laura & Michael Miller	

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VITAS Innovative Hospice Care of
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Darrin & Ada Woods

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Wanda Allen

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Barbara Barron

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Maria Duda
Gilbert Dudrow
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 Craig Harrell
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 Giving Campaign
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Saoirse McIory	Calvin Jones	Landscaping Services
LTC Harry Hodges & Jerry	Janice Jones	Michael Langston
Carter	Joy Jones-Pennycook	Wendy Langston
Nicky Holt	Jon & Kimberly Josefik	Aneca Lasley
Samuel Holt	Angela Joseph	Sharon Latson
Hope Hospice	Kristine Kaiser	Richard Laurion
Lissa Bailey Hornstrom	Michael Kammer	Michele Leach
Hospice & Palliative Care,	Sandra Kapinos	Marsha Lee
Inc.	Donna Kasik	John & Patricia Lehotsky
Hospice of Sweetwater	Mark Katich	Jeff & Jennifer Lembcke
County	Morton & Dorothy	Carleen Lensch
Hospice of the Calumet	Kaufman	Micheline Lherisson
Area, Inc.	Jackie Kaye	Ann Lindner
Jed & Ellen Howard	Diane Keaney	Tamara P. Lindsey
Richard Howard	James & Suzanne Kelleher	Melody Linkletter
Charles Howe	Deborah Kelly-Hoehn	Carolyn Little
Laurie Hoyt	Janice Kennedy	Susan Livingston
Robin Huestis	William Kerth	Andi Lobdell
Bruce Hulbert	Marcia Kilpatrick	Joe & Patricia Logsdon
Henry Humkey	Kathy & Kenny King	John Thomas Long, III
John Humkey	Stefanie Kirchheimer	Loudoun Mutual Insurance Company
Rob Humkey	Randy Kitchen	Cheri Lounsbury
S. Humkey	Dan Klein	
Alvin Imhoff		

GIVING SOCIETIES (CONT.)

Dawn Lowan	Paula Mickelson	Brenda Nicodemus
Richard Lusiak	Max Milam	Sincera Noel
Paula Lynch	James Millard	Stephen Norton
Duane & Jean MacFarland	Anne Miller	Harold & Carol Oakes
Jeffery Mack	Elizabeth Miller	Bob & Geri O'Connor
Mari Magler	Heather Miller	Bryan O'Connor
Kelly Mahlman	Jennifer Miller	John O'Connor
Catherine Manning	Linda Miller	Mike O'Connor
Linda Marcantonio	Virginia Miller	Fatimoh Olawumi
Ceci Markwick	Terri Mills	Peter O'Leary
Joan Martin	Ann Mitchell	Kristine Olson
Chuck Martz	Jamie Mitchell	Madeleine Olson
Robert Masrieh	Ron Mohr	Gary Opley
Kidder Mathews	Susan Mooney	Through AT&T United Way Employee Giving Campaign
Amity Mattei	J. R. & Deloris Moore	Mr. & Dr. Orloff
Dawn Matyi	Kerri Moore	Donna Oviedo
Lynn Maund	Heidi Moos	Rhoda Owens
Adrienne May	Traci Morris & Maria Daly	Pathways Hospice
John Mayer	Dave Mortensen	Anthony Penna
Thom McCain	Jo-Ann Mueller	Shaffina Persaud
William & Linda McCann	Rod & Laura Mulder	Steve Phan
Evelyne McClelland	Deborah Muller	Marie Pierre-Francois
Patricia McCormack	Peggy Murray	PinPoint Systems
Phyllis McCormick	Leo & Mary Nachreiner	Paducah, LLC
Thomas McCourt	NACM Connect	Judy Platt
Through Truist	Juergen P. Nebe	Marian Poeppelmeyer
Edward & Sharon	Dorothy Nelson	Linda Posey
McCullough	Shawn & Christine	Stuart Post
Glenn & Debby McGlathery	Netterville	Kathy Powers
Christine McMurray	Lynne Nettifee	Michelle Prand
Heather McNay	Employees of the New	Preferred Mutual
Nina Meindl	York City Transit Authority	Lawanda Preston
Jim Mermis	Kellie Newman	Larry & Kathelen
Mark Metcalf	Gwyn Newsom	Provonsha
Karen Meyer	Joy Nguyen	Monica Pugh
Steve Meyer	Martin & Cherie Niatopsky	Kathy Pursely & Karen
Patricia Mezzina	Martin & Judith Niatopsky	Blodgett
Lillian Michel	Stella Nicholson	Colleen Pyles

GIVING SOCIETIES (CONT.)

Ray Quaranta	Joyce Rollins	Kevin Smith
Patricia Quina	Ellen Rosen	Scott & Kappy Smith
Angela Quinn	Enomie Rosenthal	Susan Smith
Jen Rabung	Chad Rudolph	Lynn Shapiro Snyder
Jan Radatz	Van & Kathy Rudolph	Cara Sparks
J. Dennis & Barbara	Susan Rueda	Robert & Judith Spears
Rademacher	Laurie Rugenstein	Sarah Speier
Kathleen Rains	Elizabeth Ruppe	Jim Sperandio
Joseph Ramsubhag	Virginia Ruyle	Beth Spottiswoode- Behrens
David & Cheryl Raskin	Saint Mark's School	St. John's Mercy Medical Center
Neil Ravella, Ph.D	Joe Salas	St. Stephen's Episcopal Church
Abbe Raven	Lourdes Sanchez	Michael Stacy
Raygun	Lisa Sandy	John & Mike Stadler
Cynthia Rearden	Eddie Sanker	Barbara Stahl
La Donna Renga	Daniel Sanner	Bridget Stallkamp
Neil Renga	Edwin Sasek	Anthony Stefani
Robin Rewalt	Roberta Saunders	Leah Stegmaier
Johnny & Joni Reyna	Curtis Scaife	Sean Stegmaier
Robert Ricciardi	Daniel & Pamela Schaid	Robert Steinberg
Rice City Senior Citizen's Club	Richard Schermerhorn	Susan Stewart
Joe Richardson	James Schumacher	Stewart Wood Trust
Richard Riddoch	Dave Schury	Stohlman Volkswagen/ Subaru
Tim & Kim Rinehart & Family	Kathleen Schwarz	Suzanne Strater
Nancy Ritucci	Jason Schwendinger	Yvonne Streete
Bob & Patricia Ritzen	Frank & Anita Sciacca	Robert Struthers
Suzanne Robb	Camille Scott	Pamela Stryker Stanton
Helen Roberson	Martha Selby	Anita Sturtz
Robert W. Luscinski, CPA, LLC	Tamara Seringer	Yohandre Suarez
Dave, Salli & Brian Roberts	Shady Oaks Assisted Living LLC	Timothy & J. Christy Sullivan
Paul & Julia Robichau	Jean Shappee	Robert & Christine Svendsen
Rhonda Robinson	Amanda Shaw	Laurie Swabey
JoAnne Robinson	Kristine Shiner	David Swenson
Sharyl Rodriguez	Miriam Shufon	
Raymond Roetting	Parveen Siddiqui	
Donna Rogor	Silver Lake	
	Darlene Smith	

John Tallichet	Luz Villarreal	Marilyn Williams & Harrie Bigarani
Dinora Tejada	Virginia Capital Partners	Maureen Williams
Diane Tenison	Thomas Vitro	Virginia Williams
Maria Tessitore	Greggory Volk	Lynelle Williams-Halsey
Martha Teumim	Douglas Wagemann	Monica Willis
Ashley Thomas	William & Kathleen Waggener	Shellie Wills
Bob Thompson	Eliot Wajskol	Andrea Wilson
Julie Thompson	Janice & William Walker	Jeffrey & Corrine Wilson
Mark Thompson	Susan Walker	John Wilson
Rebecca Thoren	Terri Walter	Noreen Wint
Danielle Thorson	Walter F. George School of Law	Marla Winter
Bradley & Virginia Tips	Dawn Walters	Donald Winters and Cornelia Winters
Dawn Tipton	John Ward	Stephen & S. Shacklette Wix
April Topachikyan	Oscar & Frances Watkins	The Wolff Family
Towers Holdings	Anita Despues Watson	Margaret Wolters
Connie Townsend	Brian & Kathleen Watt	Kimberly Wood
Townsend Funeral Home, Inc.	Marsha Weaver	Tom & Yan Work
Grace Trewartha	Matt Weis	World Kitchen
Lisa Truitt Jehl	Michael Weis	Kelly Wortham
Patty Trujillo	Patty Weis	Through YourCause LLC
Joel Tucholski	Dennis & Theresa Wellbrock	Sarah Wynn
Joy Tucholski	Deborah Werner	Wynnewood Tuesday Night Mixed
Victoria Tucker	Glenn & Beth Werner	Gerald & Patricia Younce
Julia Turansky	Todd West	Allison Young
George & Anneliese Turner	David Wester	Susan Young
Stephen Turner	Joan Westrich	Hartwig Zakin
Marcy Twardak	Catherine Wetterling	Ericka Zamudio
Scott & Kara Valare	Penny Weymouth	J. Kyle & Charlotte Zehring
June Van Alstyne	Bruce White	Nancy Zobitz
Gordon Van Enk	Carol White	
R.L. Vaughan	David White	
Elizabeth Velez	W. Littell White	
Albany Vergara	Carrie Wilbert	
Verisign, Inc.	John & Michele Wilcox	
Kim Vesey		
Cristi Vihlen		

SPECIAL EVENTS

IT'S ABOUT HOW WE PARTNER

Platinum

Community Health Accreditation Program
Gilchrist Hospice Care
Hospice Pharmacia

Gold

Center For Hospice Care
Gentiva Health Services

Silver

The Denver Hospice
Hospice of the Western Reserve

Bronze

Bob and Joanne Clarke
Glatfelter Healthcare Practice
The Elizabeth Hospice
Hope HealthCare Services
Hospice Services, Inc.
Infinity Hospice Care
Jeannee Parker Martin/The Corridor Group
Mark Murray
National Association of Social Workers
Polly Rehnwall
Suncoast Solutions & Suncoast Hospice

Patron

CCR Events
Tim Bowen
Cathy Gibney
SueAnn Reynolds
Linda Rock
John Thoma

In-Kind

CCR Events
John Mastrojohn III & Mike Davids
Galen Miller & Bob Ward

LION CHEF

Sous Chef

ENDO Pharmaceuticals
Susan Messina & Maryann Krayner
J. Donald Schumacher

Cook

Homestead Funding Corp.
Rodney M. Louis, State Farm Agency
John Mastrojohn III & Mike Davids
Galen Miller & Bob Ward

In-Kind

Hilton Alexandria Mark Center

GALA

Ruby

Suncoast Solutions & Suncoast Hospice

Pearl

Dignity Memorial Funeral Providers

Tanzanite

Gentiva Health Services
Hospice Pharmacia

Amethyst

AseraCare Home Health and Hospice
Center for Hospice Care
Chapters Health System
Community Health Accreditation Program
Evercare Hospice & Palliative Care and Hospice Inspiris
Glatfelter Healthcare Practice
Hogan Lovells US LLP
Hope HealthCare Services
Sara Jo Kobacker
David and Sandra Lee & Christine Swann

Montgomery Hospice
 mumms Software/Secure Computing
 VITAS Innovative Hospice Care

Garnet

Bristol Hospice, LLC
 The Corridor Group/Jeannee & Mike
 Martin
 Delaware Hospice
 The Denver Hospice
 DEYTA
 The Elizabeth Hospice
 Gilchrist Hospice Care
 HBO
 Hospice of the Bluegrass
 Hospice & Palliative Care of Western
 Colorado
 Hospice of Palm Beach County
 Hospice of the Western Reserve
 Lighthouse Hospice
 Nathan Adelson Hospice
 National Association of Social Workers
 Prairie Haven Hospice and Hospice
 Services, Inc.
 J. Donald Schumacher
 Simione Consultants LLC
 Studer Covenant Alliance/Covenant
 Hospice Inc.

Topaz

Accreditation Commission for Health
 Care, Inc
 E. John Bullard
 Family LifeCare
 Greenspring Village
 Hospice Buffalo
 Hospice of the Miami Valley
 Jon Keyserling & Jennifer Miller
 John Mastrojohn III & Mike Davids

Medline Industries, Inc.
 PNC Bank
 Stoladi Properties

In-kind

Eleanor Blayney
 Bradford Renaissance Portraits Corp.
 Sue Canuteson
 Capitol File
 CCR
 Gaylord National
 Master Print Inc.
 Mrs. Frank Perdue
 David & Lynn Swenson

THE LEGACY SOCIETY

The Legacy Society recognizes individuals who provide support for NHF through charitable gift planning through one or more of the following methods:

- Provision in a will
- Retirement plan beneficiary designation
- Life insurance policy beneficiary designation
- Life income gift (charitable gift annuity, charitable remainder trust, or charitable lead trust)
- Life estate gift (remainder interest in real property)

THE LEGACY SOCIETY as of December 2012

Anonymous*	Rebecca A. McDonald
Samira Kanaan Beckwith	Susan A. Messina
Robert L. Benn*	Marie Anna Meyer*
Eleanor K.H. Blayney	Galen W. Miller & Bob W. Ward
Frances J. Callahan*	Marilyn* & Zachary Morfogen
Katherine M. Canaday*	Harold Richard Nelson*
A. Frances Casey*	John W. Nicholls*
David L. Cherry	Irene P. Norell*
Bob & Joanne Clarke	Meta Osborn*
Gladys M.* & Robert A. Crane*	Connie Osmundson*
L. Evans*	Jon Radulovic
Beth Fells	Patricia Raymond*
Cathy L. Gibney	Polly Rehnwall
Virginia Glidden*	Mildred Rueda*
Leland H. Hunter*	Shelly & Duane Ryder
Margaret G. Hunter*	True Ryndes
John Jacobs III &	M. Patricia Schubert*
Mary Louise Jacobs*	Kathleen B. Schulze*
Jennifer L. Kennedy	J. Donald Schumacher
Ambassador* & Mrs. Henry Kimelman	Beverly Schwartz
Alexander Kurthy*	Arline W. Sheehan*
Mary J. Labyak*	Bev Sloan
Maureen T. Lilly	Frances Lorraine Torgerson*
Jeanee & Mike Martin	Elizabeth Tyrrell*
John Mastrojohn III	Ronald L. Whisnant
Monika Mayr	Steven Wood*
	John H. Young*

YEAR ENDED DECEMBER 31, 2012

Assets

Cash and cash equivalents	1,631,865
Accounts receivable, net	51,617
Promises to Give	480,487
Prepaid Expenses	7,699
Investments	1,491,718
Property	16,000
Long Term Promises to Give	937,746
Total Assets	\$4,617,132

Liabilities & Net Assets

Liabilities

Accounts payable	52,285
Grants Payable	25,000
Due to Affiliates	278,044
Deferred Revenue	21,525
Total Liabilities	\$376,854

Net Assets

Unrestricted	1,288,191
Temporarily Restricted	2,858,762
Permanently Restricted	93,325
Total Net Assets	\$4,240,278
Total Liabilities & Net Assets	\$4,617,132

STATEMENT OF ACTIVITIES 2012

Revenue

Grants & Contributions	1,808,216
Events	533,524
Publications and products	13,300
Royalties	934
In-kind donations	263,291
Investment Income	128,614
Total Revenue and Support	\$2,725,181

Expenses

Program Services	1,321,364
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Supporting Services:

Administrative and general	217,774
Fundraising	28,690

Total Supporting Services	\$246,464
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Total Expenses	\$1,567,828
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Change in net assets	\$1,157,353
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Net Assets

Beginning of year	\$3,082,925
End of Year	\$4,240,278
Cost to raise a dollar	\$ 0.11

FHSSA FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

Assets

Cash and cash equivalents	608,387
Accounts receivable, net	23,508
Due from Affiliate	62,134
Prepaid Expenses	4,527
Total Assets	\$698,556

Liabilities & Net Assets

Liabilities

Accounts payable	0
Grants Payable	102,444
Due to Affiliates	26,861
Deferred Revenue	53,236
Total Liabilities	\$182,541

Net Assets

Unrestricted	32,829
Temporarily Restricted	483,186
Total Net Assets	\$516,015
Total Liabilities & Net Assets	\$698,556

STATEMENT OF ACTIVITIES 2012

Revenue

Grants & Contributions	1,148,475
Publications and products	944
In-kind donations	107,350
Events	5,400
Total Revenue and Support	\$1,262,169

Expenses

Program Services	947,808
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Supporting Services:

Administrative and general	156,205
Fundraising	20,581

Total Supporting Services	\$176,786
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Total Expenses	\$1,124,594
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Change in net assets	\$137,575
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Net Assets

Beginning of year	\$378,440
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End of Year	\$516,015
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Cost to raise a dollar	\$ 0.16
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SHARE YOUR STORY LEAVE A LEGACY



National Hospice
Foundation



FHSSA

1731 King Street, Alexandria, VA 22314
(toll-free) 877-470-6472 • 703-516-4928 • (fax) 703-837-1233
info@nationalhospicefoundation.org

www.nationalhospicefoundation.org | www.fhssa.org